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|A|W|M360 data systems

access workforce management and beyond

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editorial

Dear reader,

A leading South Africa-based global gaming and casino group has acquired the services of AWM360 Data Systems to implement Kaba's robust, easily managed biometric and SAP-integrated Time & Attendance solution. The result has been enhanced access control, security and T&A at strategic entertainment venues, beginning with a strategic, flagship location in Gauteng. The entertainment group also required that any prospective partner have a high level of experience in biometric infrastructure implementation and support across a wide variety of environments.

AWM360 was the partner chosen and the roll out has already reached a variety of casinos across the country - another prove for our competence and flexibility to satisfy our customers needs.

We as well strive to bring to the market the latest technology and software developments from the world of Kaba solutions. Meet us at this years Mastering SAP HR and Payroll conference in Johannesburg and we will tell you about the latest SAP-related software EACM (Electronic Access Control Management) - Kaba EACM is a comprehensive access management system and the first to be fully integrated into the SAP system. How does this sound?

Come and meet us at Mastering SAP on 2-3 June 2015 or call us and we will tell you more about it!

Enjoy the read!

Guenter Nerlich
Managing Director

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▶ **NEW!**
Y'all better listen to this! -
Soulman's sound bite:
Blackberry Smoke

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AWM360 to unveil Kaba EACM at Mastering SAP HR & Payroll Conference

AWM360, a leading technology supplier to Human Capital Management (HCM) workforce and HR markets, will use the Mastering SAP HR & Payroll Conference to launch the Kaba EACM (Enterprise Access Control Management) system.

Kaba EACM is a comprehensive access management system and the first to be fully integrated into the SAP system.

AWM360 is the exclusive distributor of Kaba access control and digital security solutions to the Southern Africa market.

Guenter Nerlich, Managing Director of AWM360 Data Systems, says the EACM solution is designed to enable businesses to enable full access control to effectively protect and secure their assets.

"All access rights are directly managed in the SAP organisation management module and form an integral part of businesses processes. Access rights can be easily and automatically assigned according to employee rank," Nerlich says.

Integration is a straightforward process and no middleware is required. "The system supports SAP infrastructure and because SAP serves as the main interface, it is straightforward to use," he adds.

All security and access control processes can be automated by linking through to the versatility and power of SAP business workflow features.

Kaba EACM improves efficiency, reduces costs and safeguards investment because of high performance, less training & maintenance, straightforward, manufacturer-independent development, amongst other features.

The Mastering SAP HR & Payroll Conference runs from 2-4 June 2015 and will take place at the Hyatt Regency in Johannesburg. It is considered to be a strategic event on the local SAP ERP running company's HR and payroll calendar.

It has been established to help businesses get the most out of their SAP investment. It will cover several areas including HR reporting & analytics, optimising HR & time processing, data ownership & management, as well as HR mobility and HCM visualisation.

Mastering SAP HR & Payroll will feature over 36 sessions, including workshops, deep-dives and panel discussions.

"We are very pleased to introduce this solution to delegates at the SAP Conference, an important event that will provide detailed insight into the advantages that Kaba and SAP offers the market," Nerlich adds.



Leading entertainment enterprise hits Workforce Management jackpot



Optimised and automised WFM for the gaming industry

A leading South Africa-based global gaming and casino group has acquired the services of AWM360 Data Systems to implement Kaba's robust, easily managed biometric and SAP-integrated Time & Attendance solution. The result has been enhanced access control, security and T&A at strategic entertainment venues, beginning with a strategic, flagship location in Gauteng.

AWM360 Data Systems is a recognised provider of technology focused on Human Capital Management (HCM) and workforce management solutions.

Its client sought to partner with an experienced service provider that could guarantee access to a cost efficient, biometric product range, as well as possess intricate knowledge of the value the solution offers and ensure a reliable level of local support.

The entertainment group also required that any prospective partner have a high level of experience in biometric infrastructure implementation and support across a wide variety of environments.

A potential partner had to understand the dynamics and unique challenges the gaming and hospitality sector represents, according to the client's HR management.

As far as access control and T&A is concerned, the gaming environment presents a number of challenges, including sophisticated industry-related shift patterns and work schedules.

It is an industry in which many staff rely heavily on public transport, lift schemes and car pools – which means that access and T&A have to be regulated with precision and accuracy.

Given that the environment is also cash-and payroll intensive, the biometric technology deployed would have to cater to strict supervisory and regulatory requirements, including regular security checks and heightened access control to sensitive areas.

Any installation would have to take into account gaming industry regulations, which dictate that no work can be done for more than two hours at any given time on any one game. This would mean that any work would have to be coordinated in accordance with a strict schedule and take into account the daily operation of the establishment. There could be no interruption to the core operation.

Scheduling the installation of biometric terminal hardware to suit the ERP requirements of this environment would require a partner with vast experience and sound technical expertise.



Biometric underlines realtime, accurate and effective security

Kaba's Biometric underlines realtime, accurate and effective security

In today's market the protection of resources is paramount. All assets in business and government have to be secured and carefully regulated – which explains why robust, multi-functional technology solutions have become more relevant and sought-after, particularly biometric-based infrastructure.

It is fortunate for businesses and those who communicate in sensitive, influential environments (for example, government), that security technology has largely evolved with the times. Today, the space is defined by unified communications and mobility to streamline processes and ensure two fundamental requisites for the market: the ability to accurately source and manage information in realtime and the means to analyse data to help with security strategies.

From a cyber security point of view, many businesses are susceptible to a range of threats that continue to grow in sophistication and proliferation. The days of relying solely on standard virus detection and prevention are long gone – now, because of the advent of mobile applications, of the Internet and social media, the threats are continuous and multiplying.

Today there is more emphasis on threat detection and data analysis to understand threats better and where the weak points in an organisation, and then mount as effective a defence as possible.

This is essential given the escalation in cyber attacks and the variety of threats including malware, spyware, phishing and the like, all perpetrated from a number of sources, from hackers to cyberterrorists.

Security is no longer a matter of gaining access to data and manipulating this information, the methodology has evolved, the techniques are more sophisticated and the end results significantly more serious than simply defacing a website, for example.

When it comes to physical security, biometric technology has made a name for itself in the area of access control. It is an area dominated by fingerprint-based infrastructure, such as readers, that are used together to 'read' fingerprints and accurately assess all the contours that define individual fingerprints. Biometric systems now facilitate automated, realtime data capture and storage to help streamline traditional processes involved in access control.

The value of these systems is that there is now more accuracy being brought into the whole access control procedure. Important information, such as personal IDs, vehicle information (number plates, make and models) can be captured in realtime, digitally, to avoid having unnecessary manual interface.

Aside from the safety aspect, there is also the benefit of more streamlined, efficient operations – which is better for both the company, security personnel and visitors.

And, access control no only applies to people visiting a company – the principle is just as important for businesses to regulate access to sensitive areas internally. Staff have to know where they are permitted and where they are not.

Biometric-based technology has also found application in the business discipline of time & attendance. Today, all sized companies can accurately and quickly measure employee time & attendance, eliminate fraud (such as 'buddy clocking') and better control resources, and do so without stretching budget to breaking point.

In a market in which resources are increasingly becoming scarce, out of reach or non-existent, security solutions that help to protect and strengthen makes sense.

Kaba AG partners with AWM360

International manufacturer of access control and enterprise data recording solutions, Kaba AG, will leverage existing partnerships and a solid track record of superior technical expertise to engage the broader African market – beginning with South Africa.

Kaba AG's generic total solution portfolio incorporates access management, workforce management, physical access systems and specialised lock and key systems (including mechanical and mechatronic cylinders).

This extensive profile is targeted at businesses of any size, across a variety of sectors (with commercial offices, residential, finance, government and public sector, education, airport and public transportation, hospitality, healthcare, retail, sports and leisure, transport and logistics, industrial/manufacturing and utilities seen as key) and available via Kaba's reseller network.

The Kaba network incorporates both established representative operational offices and/or support structures to contribute towards the success of projects.

The company has established mission-critical relationships with partners like IT solutions and services provider as AWM360, an exclusive Kaba supplier to the South African market space.

Leadership at Kaba with AWM360 has been focusing its B-COMM ERP software, technical strengths and experience to address the workforce and security requirements in emerging markets across the South African continent. Kaba operates all over the world and is one of the leading providers of innovative access solutions for selected segments of the fast-growing security industry.

Its growth is being driven by four global trends: urbanisation, the growing need for security, technological innovation and the increasing prosperity in the emerging markets. The stock exchange-listed Group employs around 9,000 people in more than 60 countries

The business development strategy for South Africa is to focus on their core competences and on picking up on these drivers. To offer innovative access solutions and premium services to protect people and properties. KABA has been in the south African market many years offering mechanical-, safe locks- and access and workforce management solutions.

One of the Kaba's strengths is the depth and quality of product. Kaba offers its customers needs-oriented security solutions that give them the greatest possible benefits in terms of security, organisational efficiency and convenience. Thanks to attractive, timeless designs, they can be integrated seamlessly into many different architectural styles

"Other companies can start with standalone systems, but only expand in a few years. Since the company's foundation in 1862, Kaba has time and again been the first company on the market with new and innovative solutions, setting the standard with regard to security as well as convenience. The company's capacity for innovation is reflected by the approximately 450 patents it has registered in more than 60 countries" says Adrian Isele, senior business manager access and workforce management, international business development at Kaba AG.

Kaba AG is a well-established brand and is over 150 years old, so any investment is one in an experience, tried and trusted business.

Isele says more has to be done to broaden the profile of the brand across emerging markets like Africa. "The brand is strong in Central Europe and known very well in certain countries, but less well known in SA – but we are working on that and select partners very carefully having the business- and cultural-fit to expand and growth with Kaba in the SA market."

Read the whole article [here](#).

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AWM360 Data Systems – Next event:

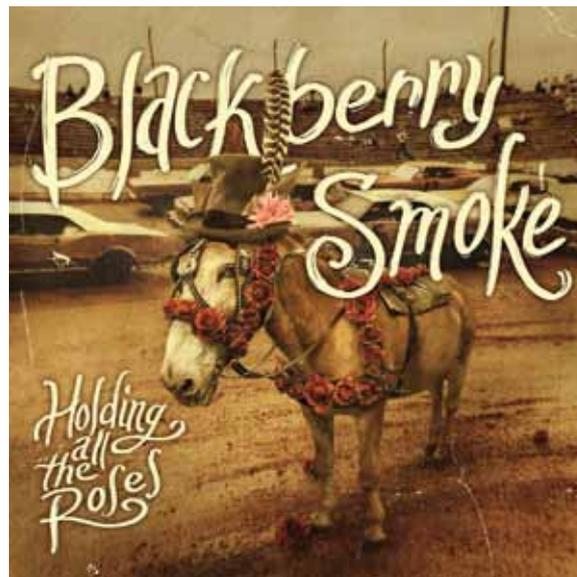
Mastering SAP HR & PY Conference

@ Hyatt Regency Johannesburg 2-4 June 2015

- Allinfo on the conference and exhibition you will find **here**
- For registrations, tickets and packages please go **here**



Y'all better listen to this! - *Soulman's* sound bite



**Blackberry Smoke -
 Holding all the Roses**

Rolling Stone magazine
 has the following to
 say:

"The Georgia rockers
 weigh in on the surprise
 Number One debut of
 their album 'Holding
 All the Roses' and the
 Southern rock renaiss-
 sance". Glide Magazine
 doubles:

"Holding All The Roses
 is the band's slickest
 sounding album to date,
 as O'Brien has polished
 the band's rough edges
 although this appears to

be intentional. "In the past, we never really had the resources to make the kind of records we wanted to make," says Starr, adding, "But this time around, everything lined up, and we were able to create an album that covers a lot of musical ground and works as a listening experience from beginning to end." This smoother sound may take a few spins of the album to get used to, but Blackberry Smoke fans won't be disappointed once they do.

Like a taste of the guys? See hello to them **here**.
 Or check out the title track **here on youtube**.

Keep on rocking y'all!

The *Soulman*

