



n e w s

# |A|W|M360 data systems

access | workforce management | enterprise data collection



Meet us @ Mastering SAP HR & Payroll 7-9 April 2014 Johannesburg

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## editorial

Dear reader,

It has been a challenging year for South Africans and the South African economy. The strikes in various industries, e-tolling in SA's economic hub Gauteng, a collapsing Rand, rising petrol prices and many more issues have been discussed in board rooms and on radio shows.

Is South Africa really just a place where everything is going south? We do not think so and so does our partner Kaba.

"Our focus is on global expansion and reinforcing our capability in terms of data collection within the SAP environment, with a potential worldwide client base of almost 1500," explains Antonio Riccio, Kaba AG's Key Account Manager AWM Int. Business Development ADS EMEA/AP. This was just one of the statements Riccio made on the floor of the 10th HR Africa Summit in November in Johannesburg. He added that in addition to SAP HCM business and HR growth, other market drivers strengthening South and Southern Africa's sizeable HR space include the increased need for sophisticated time management solutions.

So here it is: The confidence in South Africa's economy and its stakeholders' capacity to sail out of the troubled sea into calmer and smoother waters is real! Let's steam ahead!

Let me thank you for all your support in 2013 and we are looking forward to being your partner of choice in 2014!

All at AWM360 wish you and your families a relaxing and joyful festive season.

Enjoy the read!

Guenter Nerlich  
Managing Director

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Imprint

AWM360 Data Systems (Pty) Ltd.

193 Bryanston Drive  
The Braes, Block D, First Floor  
Bryanston | Johannesburg  
South Africa

+27 11 460 5333 phone  
+27 86 754 4727 fax  
info@awm360.co.za  
www.awm360.co.za



AWM360 is a **KABA** | **Logitime** | **SP EXPERT** Partner  
The Art of Planning



## The power of partnership



### **AWM360 core to Kaba AG's global expansion plans**

AWM360 Data Systems (Pty) Ltd. has been identified as the best industry ally to reinforce the Kaba AG value proposition to enterprises globally.

Kaba AG is one of the leading manufacturers worldwide of products for Enterprise Data Collection (EDC), the collection and processing of all safety- and time-relevant company data for measuring, visualizing and optimizing targets and risks of the company. This includes Time & Attendance, Access Control or Shop Floor Data Collection.

AWM360 is focused on emerging and established businesses that require service and support in order to leverage off innovative and state-of-the-art Access-, Workforce Management- and Enterprise Data Collection solutions.

The Company has taken over sole distributorship of a wide range of hardware and software solutions manufactured by Kaba AG, Switzerland, to the Southern African market.

Kaba AG's is committed to its strategy of driving international business development and its chief objective to be global.

"Our focus is on global expansion and reinforcing our capability in terms of data collection within the SAP environment, with a potential worldwide client base of almost 1500," explains Antonio Riccio, Kaba AG's Key Account Manager AWM Int. Business Development ADS EMEA/AP.

In addition to SAP HCM business and HR growth, other market drivers strengthening South and Southern Africa's sizeable HR space include the increased need for sophisticated time management solutions.

From a Kaba point of view IT penetration and increasingly well developed infrastructure, as well as demand within security and access control for solutions, are market drivers.

"Payroll and time management has to be carefully regulated and continue to represent priorities for companies. SAP is well established in South Africa. We have made – and continue to make global HR a central philosophy," adds Riccio.

In terms of the application of technology to enhance the HR component's impact to the bottom line in domestic business, Guenter Nerlich, Managing Director, AWM360 Data Systems, advises that it is important to clearly define HR processes, that which is ready for integration into the IT system..

"In order to build these processes into a system-based or IT-based solution, stick to standard situations and refrain from excessive customisation," says Nerlich. "Stick to your guns ...that is how you bring the best value out of the technical systems. You must have a technology based solution which can handle all of this variety and requirements.

*(Antonio Riccio, Kaba left; Guenter Nerlich, AWM360, right)*



## **Kaba B-eco entry-level terminal**



### **Kaba B-eco solution available through AWM360**

The latest terminal, now available to the domestic and regional market, features the functionality to add immediate value to workstations at entry level. It guarantees timely and reliable business data collection with minimum effort and maximum saving potential.

Gunter Nerlich, Managing Director, AWM360 Data Systems, is excited about the prospect of another solution choice for customers that want to get to grips with data management and collection, as well as T&A using automated, easily managed and cost effective technology.

The B-eco terminal is an ideal entry-level or workstations terminal with a comprehensive set of functionality at a very attractive price level. It guarantees timely and reliable business data collection with minimum effort and maximal saving potential.

Typical fields of application:

For time recording

- More efficient payroll calculation
- Automated accounting processes
- Working hours calculations down to the minute
- Better overview, increased transparency and security

For shop floor data collection

- Process and order monitoring in real-time
- Optimization of individual work processes
- Easy workforce planning
- Basic data for job cost calculations

Universal entry-level data collection terminal for T&A and shop floor data applications

- Well-proven technology in a compact housing for a reliable "round the clock" operation
- Offline memory for up to 5.000 people and 50.000 offline bookings
- Easy operation through a robust touch-keypad, 15 freely configurable functions selection and a clearly readable graphic display
- Comprehensive functionality through an integrated RFID reader, two different software variants, freely configurable data recording sequences/display texts, and language selection
- Flexible host communication also via http(s) protocol
- Easy installation, operation and device analysis in connection with B-COMM and power supply via Power over Ethernet
- External barcode scanner interface for easy capturing of order data

**Industrial strength packed in great design!**

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Call us at 011 460 5333



## AWM360 and partners at HR AF-RICA 2013

### ... meeting Africa!

AWM360 joined its partners and global solution manufacturers Kaba AG and Logitime at the HR Africa event from 11 to 15 November 2013.

We used the opportunity to showcase our Workforce Management (Time & Attendance and Access Control) product portfolio.

Kaba is one of the leading manufacturers worldwide of products for Enterprise Data Collection (EDC), the collection and processing of all safety- and time-relevant company data for measuring, visualizing and optimizing targets and risks of the company.

Logitime offers a complete and integrated solution for Time & Attendance, Access Control, Job Time (Shop Floor Data collection), Project Registration, Human Resources and Planning.

This 32-bit Windows application can use an MS SQL, MySQL or Oracle database, and consists of several modules and options available separately or that can be integrated. This product is highly flexible, scalable and based on an open structure, which means it can be easily integrated within any company structure. In addition it runs seamlessly with Kaba terminals.

As a certified Kaba and Logitime partner, AWM360 Data Systems will utilise this level of exposure to the rapidly growing African HCM and HR market to advertise the benefits of its Workforce Management solutions.



The alliance with Kaba and Logitime offers immediate value to the market because of the quality and quantity of solutions, access to leading international best practice and the transfer of this access to clients, particularly emerging businesses.

"We were very pleased to be participating in this event, it was an important date on the local calendar and one to

which we associate a significant amount of value," says Nerlich.

The event was well attended with conference participants coming to South Africa from as far as Nigeria, Kenya, Tanzania or Ghana.



From left to right:

Jan Karel Prinsen, Founder & MD Logitime International; Guenter Nerlich, Founder & MD AWM360; Antonio Riccio, Key Account Manager Access & Workforce Management International Business Development, Kaba



**Logitime -  
The state-of-the-art  
T&A/AC and SFDC  
software solution**

# Logitime

## Logitime

A software solution that does it all! Easy to install and implement, easy to use!

Logitime is the **integrated Access & Time management software suite** that offers a complete and integrated solution for:

- Time & Attendance
- Access Control
- Job Time (Shop Floor Data collection)
- Project Registration
- Human Resources
- Planning

## Logitime

Logitime is a 32-bit Windows application, which can use an MS SQL, MySQL or Oracle database. Logitime consists of several modules and options that are available separately or can be integrated. You only purchase those modules that are significant to your company's specific needs. Any future requirement can easily be accommodated in the future.

The **highly flexible, scalable and open structure** of Logitime allows it to be implemented in any company structure, from small companies to multinational organizations. Another advantage of the open structure is that it's not market-sector dependent. With the Time & Attendance module for example, any regulation can be implemented.

## Hardware

**Logitime is integrated with a wide range of terminals from Kaba**, globally known for their quality and reliability.

## On-going development

The development department of Logitime International continually improves the program by adding new functionalities. These new functionalities are often requested by customers or partners and are made available to all Logitime users.

Keeping in close contact with both partners and customers makes it possible to quickly adapt to today's rapid changing market.

Logitime provides extensive export and import functionalities. However sometimes specific interfaces are required. Logitime International has already developed interfaces for various HR, Payroll and ERP applications.

## Customer base

Logitime has a **large global customer base** in all business sectors and is the software of choice for companies of all sizes.

Since 1991 Logitime Netherlands has successfully provided software solutions for more than 400 companies in the Netherlands alone.

Logitime customers are located in The Netherlands, United Kingdom, United States, South Africa, Belgium, Egypt, Morocco, Curacao, Indonesia, Libya and Uganda.

## Partners

The distribution of Logitime is mostly done through the partner network. At this moment Logitime International has partners in the United Kingdom, Egypt and South Africa.

**In South Africa AWM360 is the certified partner for Logitime.**

Visit us here: [www.awm360.co.za](http://www.awm360.co.za)

Call us at 011 460 5333



## *c l o s i n g   p e r i o d s   n o v e m b e r / d e c e m b e r   2 0 1 3*

### **YEAR-END FUNCTION 2013**

AWM360 will be closed on  
**Friday, 29th November 2013**  
**from 12h00**

...we hired this really cool vintage sound system - does anybody know how to use these black, round thingies ?



From all of us @ AWM360 we wish you a wonderful festive Season and we look forward to serving you again in 2014!



### **YEAR-END CLOSURE 2013**

AWM360 will be closed for the annual holiday break from

**Monday, 23rd December 2013**  
**until**  
**Friday, 3rd January 2014**



## Imprint

AWM360 data system news

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*We wish you a great festive season  
and a successful*



Upcoming event with AWM360's participation:

## **MASTERING SAP HR & PAYROLL**

The HR & Payroll conference that enables you to get the most out of SAP

**7 - 9 April 2014** | The Forum | The Campus, Bryanston, Johannesburg

